

## Portfolio Management in testing times: Benefiting from Global Market dislocations while enjoying peace of mind

2008 has been the most demanding year in decades for investors across the globe. The liquidity crunch, a "Black Swan" both in terms of severity and geographical spread, disrupted the global financial system and quickly translated into a severe economic downturn. All major asset classes turned out to be positively correlated and suffered significant losses.

Will Discretionary Portfolio Management maintain its role as an attractive, convenient option for wealthy investors seeking superior returns? Or will we witness a paradigm shift towards index-linked products as investors' belief in asset managers' capability to outperform wanes?

Against this backdrop we have invited two distinguished speakers who would like to engage Members in a free flowing, "off the record" discussion on the future of portfolio management.

*Gerben Jorritsma* will share with you ABN AMRO's global perspective on the future of Discretionary Portfolio Management. Mr. Jorritsma is ABN AMRO's Chief Investment Officer Discretionary Portfolio Management for private clients, a position he holds since 2001. He has direct portfolio management responsibility for assets under management of 8 billion Euro. In total, Mr. Jorritsma boasts 20 years of experience in various investment research and portfolio management roles. He holds a Masters degree in economics from the University of Groningen in the Netherlands.

*Narayanan Rajagopalan* addresses the regional aspects and ramifications of expected changes in the area of portfolio management. Mr. Rajagopalan has over 18 years experience with multinational and regional organizations in the area of financial management and planning. At Abraaj, he is responsible for management of portfolio companies with primary focus on financial management and control. Prior to joining Abraaj, Mr. Rajagopalan was Director - Financial Planning and Analysis with Dubai Properties. Between 2001 and 2003, he was with TECOM, another Dubai Holding subsidiary, where he was a Manager - Corporate Finance. Between 1996 and 2001, Mr. Rajagopalan served in senior management roles at Inchcape Middle East and the Cupola Group. Mr. Rajagopalan qualified as a Chartered Accountant in 1990 and is a member of the Institute of Chartered Accountants of India.

Following the speakers' introductory remarks *Dr. Kai-Uwe Schanz* will moderate the discussion. Dr. Schanz is Chairman of Dr. Schanz, Alms & Company, a Zurich-based communications and strategy advisory firm focusing on financial services. Prior to founding his own company in 2007 he spent more than 12 years performing senior management roles in global reinsurance companies. Based in Zurich and Hong Kong, he built and led economic research, corporate communications and strategic planning teams.

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**RSVP: Email to [events@capitalclubdubai.com](mailto:events@capitalclubdubai.com) or / Fax to +9714 363 7259 to register your reservation**

I /We wish to attend the Evening Cocktail Reception on Sunday 5<sup>th</sup> April 2009 at the Signature Lounge & Bar, 3<sup>rd</sup> Floor.

Member: \_\_\_\_\_

Company: \_\_\_\_\_

Mobile: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

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## An Evening Cocktail on Sunday 5<sup>th</sup> April 2009

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With

**Mr. Gerben Jorritsma,**  
Chief Investment Officer

Discretionary Portfolio Management  
ABN AMRO, Amsterdam

**Mr. Narayanan Rajagopalan**  
Executive Director

Abraaj Capital, Dubai

Moderated by:

**Dr. Kai-Uwe Schanz, Chairman**

**Dr. Schanz, Alms & Company, Zurich**

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**Date:** Sunday 5<sup>th</sup> April 2009

**Time:** 6.00pm - 8.00pm

**Venue:** Signature Lounge & Bar, 3<sup>rd</sup> Floor

**Cost:** Members only complimentary

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**Cancellation will be accepted up to 24 hours prior to the event; subsequently reserved places must be paid for. No show on the day of event is subject to cancellation charge of Dhs100.00 per person**